

Lynda Hammond **THE GARAGE SALE GAL**



The Source List *Lynda Hammond*

I love it when I'm garage saling and get questions or comments. One lady gets a kick out of my husband, Kevin and how he "happily" rearranges the garage when I bring home my treasures. And then there's this nice elderly man in Scottsdale who asks about my furry family members—my dogs Millie and Roxy (who are fine, by the way).

But there are a few people I've written about who generate lots of comments and emails—all the time.

So, see the dotted line? ---cut this out, post it on the 'fridge' and keep it nearby for your convenience.

John Marshall, record album collector-John is a former radio station disc jockey who scours garage sales for old albums. Occasionally he buys ones for pennies that's worth thousands...of dollars. Boy did my two recent columns get people talking—it seems everybody has an old record or two. My mom's neighbor thought for sure he had a fortune tucked away in a box in his sunroom but we checked all of them and only one—an Elvis album—was worth \$30. Not all old records will help you pay for a down payment on a house. John can tell you if you have a "gold" record—he charges \$2 per album for appraisals. Email him, mightyjohn@maine.rr.com or call, 1-800-653-2258.

Angels in the Attic Estate Sales- Anastacia and Brian Siembieda have been in the estate sale business for more than 12 years in the Valley. This husband and wife team are hired to do everything---from digging out your closets to pricing to selling and then getting rid of what doesn't sell. Estate sales mean you're selling everything—appliances, furniture, clothing—sometimes even the house. The Siembiedas love what they do and it shows. Contact them: 602-943-6922 or 928-778-1639 or www.angelsintheatticestatesales.com

Sean Morton, licensed appraiser and owner of Morton Appraisals in Scottsdale- Don't sell anything before you know it's true value. You don't want to sell a rare coin for a few dollars only to find out later it's worth a "mint". Sean Morton also loves his job but a word of warning: when you make an appointment with him make sure you have plenty of time. He will tell you everything and anything you want to know about your item. Contact Sean through his Web site, www.mortonappraisals.com or via phone, 480-326-6885

Amazon lady-Remember, Staci Blunt? She goes to garage sales and scans books with a device to find out if they'll resell. I continue to get lots of questions about her gig. Staci uses a phone with a program that scans ISB numbers. Information pops up in her screen telling her if the book is selling well on line. If it is she buys it then sells it online. One time she discovered a text book on Metallurgy, paid fifty cents and sold it on Amazon for a cool \$100. There are plenty of programs to use but Staci uses www.Scoutpal.com .

One more thing- I'm often asked if there's a book I'd recommend that's full of information on how to sell your things. Well, by golly there is and I wrote it! It's called *The Garage Sale Gal's Guide to Making Money off your Stuff*. I'll be having a book signing soon. Mark your calendar for the day after Thanksgiving (yes, black Friday) and stop by Changing Hands Bookstore in Tempe. From 1-4, I'll be signing away.



(pic provided by John Marshall) John Marshall, who lives in Portland, Maine, is a record album collector and appraiser.

Talk to the Garage Sale Gal!

Do you have a question or comment about garage or estate bargain sales? Email the Garage Sale Gal: Lynda@GarageSaleGal.com.

Lynda Hammond also runs her own Web site www.GarageSaleGal.com where you can find her book. Contact her at Lynda@GarageSaleGal.com.

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Previous "Gal" columns- For more good hints, tips and fun stories visit my blog at <http://www.azcentral.com/members/Blog/LyndaHammond>

